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VIA ELECTRONIC FILING

July 18, 2011

Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: Notice of *Ex Parte* Presentation

WC Docket No. 10-90; GN Docket No. 09-51; WC Docket No. 07-135;
WC Docket No. 05-337; CC Docket No. 01-92; CC Docket No. 96-45;
WC Docket No. 03-109

Dear Ms. Dortch:

On Thursday, July 14, 2011, David Goodfriend, counsel to DISH Network L.L.C. and EchoStar Technologies L.L.C.; Dean Manson, Senior Vice President, General Counsel and Secretary of Hughes Network Systems, L.L.C.; Keven Lippert, Vice President and General Counsel of ViaSat, Inc. ("ViaSat"); the undersigned, Vice President of ViaSat and General Counsel of WildBlue Communications, Inc. ("WildBlue") (participating by phone); and John P. Janka of Latham & Wakins, counsel to ViaSat and WildBlue, met with the Commission staff identified below.

The discussions focused upon the positions of record of these satellite broadband providers, as reflected in the comments filed jointly by these satellite broadband providers on April 18, 2011, the reply comments filed jointly by these satellite broadband providers on May 23, 2011, and the comments filed by ViaSat and WildBlue on April 18, 2011.

Consistent with those comments, we emphasized that satellite broadband service is the most cost-effective technological solution for over 40% of the unserved households that the Commission has identified. We advocated the use of a competitive award mechanism in which satellite providers can participate both directly by themselves and through partnerships with other providers. We stressed that the significant public interest benefits that could flow from the availability of satellite broadband services in unserved areas will be realized fully only if satellite providers are permitted to participate on an equal footing with all other providers. We urged that support be distributed on the basis of small geographic units, such as census blocks, and that the criteria for defining which households are eligible for support enable immediate and unambiguous

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determination of such eligibility based on available data. We expressed concerns with any policy decisions that are based on sunk costs, rather than forward-looking projections of the lowest price of service to end users.

Respectfully submitted,

/s/ Lisa R. Scalpone

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Joseph Cavender (WCB)
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