



## **For Immediate Release**

**March 19, 2018**

### **PA Video Provider Converts to Innovative Systems IPTV Middleware**

**Forest City, PA** – As Forest City PA's NEP approaches 120 years of providing communication services for North Eastern Pennsylvania, the complexities of the telecommunications business have increased exponentially since the early 1900s. According to NEP's Network Manager Bob Trusky, one of the key reasons for converting to the IPTV Middleware solution from Innovative Systems was a desire to reduce the number of vendors they troubleshoot with concerning their video network.

#### **Commitment to the Independent Market**

According to Trusky, Innovatives track record of system reliability and accessible support goes all the way back to the Application Peripheral (AP) days. For companies like NEP, Trusky says a one stop approach for managing the Set Top Box as well as the Middleware greatly improves efficiency and saves money in the back office. Trusky likes the fact that Innovative coordinates everything that is going to be done in conjunction with the middleware, reducing the number of fingers that get pointed at each other when you have multiple vendors for one solution. NEP is looking forward to providing Cloud DVR and other advanced features as they work towards upgrading the customer experience for their customers. Trusky says hard drive failures are a major contribution to the number of service calls made to the home and that they will be aggressively transitioning NEP customers over to the new solution.

#### **About NEP**

Founded in 1900, The North-Eastern Pennsylvania Telephone Company provides voice, video, and data services for business and residential customers in Pennsylvania. Visit their website: <http://www.nep.net/>

#### **About Innovative Systems**

For many years, Innovative Systems has been a leading provider of solutions for the North American Tier 3 market with nearly 1200 systems deployed. eLation™, our OSS solution, includes integrated billing, financials, automated provisioning, ACS, and Staking and Mapping. The InnoStream™ server is our one-platform approach to IPTV solutions such as Middleware, VOD, Cloud DVR, Restart TV, HLS Packaging, Conditional Access, and the new IS-5112W set-top box. The APMAX™ hardware platform provides enhanced voice and hosted business solutions. The Innovative Systems Print Division specializes in full color printing of variable data statements and invoices for industries including telecom, utilities, and sanitation. For more information, visit [www.innovsys.com](http://www.innovsys.com).

Innovative Systems – Press Contact  
Scott Meyer – 605-995-6120 – [scottm@innovsys.com](mailto:scottm@innovsys.com)