



Power & Telephone Supply Co. and SMC Networks Inc. Announce Reseller Agreement

Combining renowned distribution and logistics services with innovative solutions provides service providers an efficient source for their customer premise needs

Memphis, TN – January 9, 2014: Power & Telephone Supply Co. (Power & Tel) and SMC Networks Inc. announce they have reached a non-exclusive reseller agent agreement for the US, Canada, Brazil, and Mexico. This agreement covers SMC's flagship Veloxite™ family of DOCSIS 3.0 cable modems, eMTAs and gateways with 8x4, 16x4 and 24x8 channel solutions for both data and voice. The objective of this partnership is to utilize both companies' strengths to supply industry-best customer premises equipment efficiently and cost effectively to service providers

"As we evaluate partners to supply our product, we place strong emphasis on their knowledge-base and reputation in the industry," stated Joe Wytanis, EVP and COO at SMC. "Power & Tel has successfully been serving communication customers for over 50 years, and their proven inventory management capabilities and marketplace leadership enhance SMC's ability to distribute products."

Tom Tighe, Executive VP, Sales & Marketing at Power & Tel said, "We strive to deliver products and services that bring our customers value. SMC's Veloxite modem and gateway line offers products that provide the optimal blend of high quality, unique features, and superior Wi-Fi performance". Tighe added, "By adding SMC to the Power & Tel product line, we offer our customers world-leading customer premise solutions to their revenue generating efforts."

About Veloxite™

All products in the Veloxite family have either received CableLabs® certification in the last six months, or are about to do so. The wireless gateways support high performance 3x3 Dual Band Dual Concurrent (DBDC) Wi-Fi, available 802.11ac or optional MoCA®. Single Band 3x3 or 2x2 Wi-Fi configurations are also available.

To learn more about SMC and its groundbreaking Veloxite product family, visit www.smc.com. SMC also will be demonstrating Veloxite during CES January 7-10, 2014 in Las Vegas, Nevada at its suite in the Bellagio Hotel.

About Power & Tel

Founded in 1963, Power & Tel's extensive distribution system provides service providers and contractors an effective way to get the wide-range of products needed to build and maintain communication networks. As a value-add partner, the company also offers efficient solutions for the management of material and transactions; asset visibility; and maximizing resource/facility capacity. Company headquarters are located in Memphis, TN, with branch offices and distribution centers throughout the United States, Canada, Mexico, and Brazil. Power & Tel's inventory, experience, and technologies can help reduce the costs within your supply chain and allow you to reach your profit objectives. To learn more visit www.ptsupply.com or call 800-238-7514.

About SMC Networks

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SMC Networks is a global provider of Customer Premises Equipment (CPE) to Service Providers. SMC specializes in designing, engineering, and delivering the most innovative wireless and wired products to enable cable, telecommunication and multi-service operators around the world to connect their customers to a completely integrated digital home.

SMC is led by seasoned industry veterans who bring years of executive experience cultivated from the most recognized telecommunication companies and manufacturers. SMC develops and supplies a full line of cable modem, eMTA, data and voice wireless gateway products that offer built-in integration with the company's line of Home Security, Monitoring and Automation products.

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